

# Performance Materials

**CHF 1.3 billion**

net sales (2021)

**CHF 115.4 million**

EBIT (2021)

**1,370**

specialists

**20,000**

customers

**32**

markets



DKSH Performance Materials is a leading global distributor of specialty chemicals and ingredients for the food and beverage, pharmaceutical, personal care, and specialty chemicals industries.

We provide a full range of market expansion services to support our partners' business growth across Asia Pacific, Europe, and North America.

Our more than 20,000 customers benefit from reliable and responsible sourcing thanks to our global networks and strong geographic footprint. We provide regulatory consulting, supplier certification, and product registration to navigate complex regulatory environments and ensure compliance.

From our network of 48 state-of-the-art innovation centers, we provide application know-how and develop cutting-edge formulations and solutions. This creates business opportunities, reduces time-to-market, and allows us to meet the growing needs of our customers. In collaboration with our innovation specialists, our technical sales force achieves strong growth for our clients and customers.

We promote our product portfolios through digital channels to extend our market reach. Our customers experience a more agile and efficient service through our digital capabilities. We also enable our sales force with new technologies and next-level digital solutions. By providing market insights and trend analysis, we create business opportunities and strengthen the competitive advantage of our clients and customers.

With over 1,350 specialists in 120 locations across 32 markets, we cover all of Asia, with comprehensive networks in Southeast Asia, India, and Japan, as well as extensive coverage across Western Europe and the USA.



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