

Natural and synthetic filaments for the brush and paint brush industry



Business Line
Brush Industry
Switzerland

Delivering growth – in Asia and beyond.



DKSH Switzerland Ltd. Headquarters, Zurich

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DKSH Group

About us

DKSH is the leading Market Expansion Services Group with a focus on Asia. We help companies who are looking for a reliable outsourcing partner to grow their business in new or existing markets.

We offer a comprehensive package of services that includes organizing and running the entire value chain for any product: from sourcing, market analysis, research and analysis, marketing and sales to distribution and logistics and after-sales services.

Our partners benefit from our sound expertise, on-the-ground logistics and tailor-made services based on a comprehensive network of unique size and depth.

To serve the specific needs and diversity of our business partners' industries, DKSH is organized into four Business Units: Consumer Goods, Healthcare, Performance Materials and Technology.



11.6 billion net sales in 2019

1,900 clients and
1,900 suppliers



525,000
customers

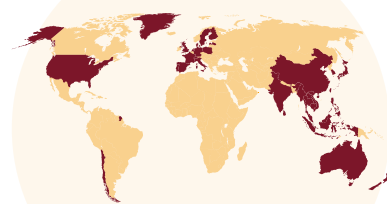


46 innovation centers



150 distribution centers

850 business locations



Operations in **36** markets



33,350 employees

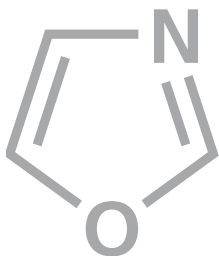
Our four highly specialized teams within Business Unit Performance Materials in Switzerland

DKSH Business Unit Performance Materials (PM) is a leading distributor and global provider of Market Expansion Services. We source, develop, market and distribute an extensive range of products to the brush, food and beverage, pharmaceutical and specialty chemicals industries.

DKSH Switzerland employs specialists for each of the four industries, who are experts in their fields. They understand the needs of their specific markets and can deliver customized solutions for goods and raw materials at the right time, in the right condition. Our team is supported by colleagues of supply chain, customer service, finance, IT and human resources.

Specialty Chemicals

Our **Specialty Chemicals team** offers high quality raw materials to the chemical industry.



Brush

Our **Brush team** offers natural and synthetic filaments to the brush and paint brush industry.



Business Unit Performance Materials Switzerland

Food & Beverage

Our **Food & Beverage team** offers demanding ingredients to the food and beverage industry.



Pharmaceutical

Our **Pharmaceutical team** offers specialty raw materials to the pharmaceutical industry.



Our core competences

Global Sourcing



Quality control



Global logistics



Our long-lasting relationships with bristle and raw hair producers in China and the support of our local sourcing team, allow us to provide high quality products and to ensure compliance to quality requirements of our global customers. The DKSH Brush team also sources in Mexico, Indonesia, India and Paraguay. Besides this, we have a global sourcing team which supports us with their experience and expertise in any other region worldwide.

In order to ensure that the quality of our goods matches our customer's and our quality requirements, all our products pass a local quality control before they are shipped to their destination. Our quality inspections are operated by former employees of bristle dressing factories with more than 30 years of experience in this business field.

Our global logistics team ensures that we move our goods around the world in the fastest and most efficient way possible. Our logistics experts are in close contact with our logistics partners in order to ensure a safe and smooth transport of our goods from their origin to their destination.

Warehousing

Service Excellence



Our warehousing service is one of our key offerings, enabling us to provide a fast and efficient service to our customers. Our warehouse is located in Hamburg, from where all European and global destinations can be served within a reasonable time.

Quality first: not only for our products, but also for the services provided to our customers. Our most important asset is to be a partner to our customers: always looking for the best solutions and providing ideas and support for all the challenges we face together. In times where raw materials

are getting more and more scarce, we use our experience and our long lasting contacts in order to provide individual solutions according to our customers wishes and needs. Our goal is to support your growth.

Our product portfolio

Animal hair/bristles



Goat hair



Horse tail hair



Pig bristles



Cattle hair

Vegetable fibers



Arenga



Palmyra bassine



Tampico fibers

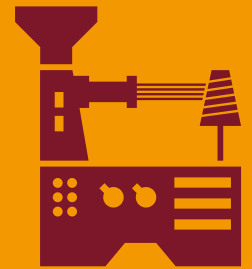
Synthetics and mixtures



BRIMA



Mixtures



Pure synthetic

Our product portfolio



Assortment goat hair

Colors: natural white, natural black, mixed, black dyed and next to bleached
Sizes (mm): cut to 65, 76, 95, 102, 108, 114, 121, 127, 133, 140, 146, 152, 156, 165 and 171



Assortment horse tail hair

Colors: black, mixed, white, silver-grey and brown
Sizes: 4–5", 4–8", 6–8", 9–12", 13–15", 16–17", 18–21", 22–26", 27", 28", 29", 30" and 31"
Upon request: horse mane hair, mixtures of horse hair and synthetics



Assortment pig bristles

Type: Chungking
Colors: white, black, grey (mixed), bleached, brown and black dyed
Also available:
Riflings: black/white/grey
Upon request: Hankow/Tsingtao/Shanghai bristles
Sizes (mm): 38, 44, 51, 57, 64, 70, 76, 83, 89, 95, 102, 108, 114, 121, 127, 133, 146 and 152



Assortment cattle hair

Colors: natural white, mixed and black dyed
Sizes (mm): 55, 60, 65, 70, 105, 110, 120, 130, 140, 150, 160, 170 and 180



Assortment Arenga

Grades: 50–75C, 75–90D, 90–120E
Colors: natural (small colors)
Sizes (mm): original length, 105, 130, 150, 170, 180, 280, 340 and 360



Assortment Palmyra Bassine

Colors: natural color, black dyed and brown
Sizes (mm): 140, 160, 170, 180, 190, 203, 220, 229, 240, 254, 260, 280, 305, 320, 330, 340, 355, 406, 430, 460 and 482



Assortment Tampico fibres

Colors: natural white color and black dyed
Sizes (mm): 50, 58, 60, 65, 67, 75, 80, 85, 90, 95, 100, 110, 115, 120, 127, 130, 135, 140, 145, 152, 160, 165, 170, 175, 180, 190, 203, 216, 220, 228, 240, 254, 280, 305, 317, 320, 330, 355, 406 and 432
Upon request: Union (all mixing ratios possible)



Assortment BRIMA

Colors: white (bristle color), black and brown (other colors upon request)
Profile: solid and semi-solid (Triocular)
Sizes (mm): 51, 57, 64, 70, 76, 83, 89, 95 and 102



Assortment mixtures (natural bristles/synthetic filaments)

Type: BSHP 50/25/25, BSHP 70/15/15, BSHP 30/35/35 (all other mixing ratios available upon request)
Colors: white, black, grey (mixed) and bleached
Sizes (mm): 44, 51, 57, 64, 70, 76, 83, 89, 95, 102, 108, 114, 121 and 127



Assortment pure synthetic

Material: PET/PBT, pure PBT, pure PET
Profile: solid, semi-solid, cross shape and crimped
Tips: angle cut, full length, tapered, tipped and flagged
Colors: all colors possible
Sizes: all sizes possible

Your Brush Team Switzerland contacts

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Markets

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