

Local announcement

## **DKSH introduces ColdBlock Technologies to Asia Pacific**

**DKSH, the leading Market Expansion Services Provider with a focus on Asia, partners with ColdBlock to offer technology that shortens the sample digestion process to minutes with consistent, reliable and precise results.**

Bangkok, Thailand, May 16, 2018 – DKSH Business Unit Technology and ColdBlock Technologies Inc., a manufacturer of innovative sample digestion systems have signed an exclusive agreement. DKSH Business Unit Technology will provide sales, marketing and after-sales services for ColdBlock's full range of products in Asia Pacific.

ColdBlock offers an innovative sample digestion technology: ColdBlock Digestion. This versatile, patented technology shortens the sample digestion process to just minutes with reliable and precise results consistently demonstrated across multiple industries and a variety of sample types. Using focused short-wave infrared radiation, within ten minutes and without any perchloric and hydrofluoric acids in the digestion process, it dissolves solid matter into solution for multielement analysis, hence has a broad applicability spectrum across industries.

"Our product is the next generation of sample preparation. With local expertise and market knowledge, DKSH is a strong partner to support our efforts to broaden our market share globally", said Nick Kuryluk, CEO of ColdBlock Technologies.

"With our unparalleled regional coverage, sales and service professionalism and industry knowledge, we are confident that we will duplicate our success and grow the market for Coldblock," said Hanno Elbraechter, Head Business Unit Technology, DKSH.

### **About ColdBlock**

ColdBlock Technologies was incorporated in 2014 after several years of research and development to test, and bring to market their innovative sample digestion technology, ColdBlock™ Digestion. Since that time, the company has collaborated with government, academia and industry to demonstrate their innovative solution while elevating the efficiency, productivity and safety of sample digestion.

### **About DKSH**

DKSH is the leading Market Expansion Services provider with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets. Publicly listed on the SIX Swiss Exchange since 2012, DKSH is a global company headquartered in Zurich. With 825 business locations in 37 countries – 800 of them in Asia – and 31,970 specialized staff, DKSH generated net sales of CHF 11.0 billion in 2017. DKSH was founded in 1865. With strong Swiss heritage, the company has a long tradition of doing business in and with Asia and is deeply rooted in communities and businesses across Asia Pacific.

**DKSH Business Unit Technology** is the leading provider of Market Expansion Services covering a broad range of capital investment goods and analytical instruments. The Business Unit offers total solutions in the areas of infrastructure, industrial materials and supplies, precision- and textile machinery, semiconductor, photovoltaic and electronics, agriculture, hospitality as well as specialized industrial applications. The service portfolio includes product sourcing, market entry consultancy, marketing, sales, application engineering and after-sales services like installations, maintenance and repairs. With 75 business locations in 18 countries and around 1,250 specialized staff, including 500 service engineers, Business Unit Technology generated net sales of CHF 404.2 million in 2017.

**For further information please contact:  
DKSH Business Unit Technology**

Irene Chen  
Manager, Group Marketing  
Phone +886 2 8752 7611  
[irene.yr.chen@dksh.com](mailto:irene.yr.chen@dksh.com)