

Consumer Goods

CHF 3.8 billion

net sales (2021)

CHF 84.0 million

EBIT¹ (2021)

19,880

specialists

350,000

retail outlets served

900

clients

23

markets

¹ Includes gain on sale to aCommerce (CHF 10.3 million) and a non-recurring share of loss in associate (CHF -9.1 million)



DKSH Consumer Goods is a leading distributor and market expansion services partner for fast-moving consumer goods, food services, and luxury & lifestyle companies.

We provide a full range of integrated solutions to support our partners' journey of growth, including product feasibility studies, registration, importation, customs clearance, sales, marketing and merchandising, warehousing, physical distribution, invoicing, cash collection, and after-sales services. Our local expertise and knowledge, together with our broad infrastructure, enable us to understand our business partners' needs and deliver customized solutions to grow their businesses.

Our Fast Moving Consumer Goods team serves 350,000 retail outlets and operates 65 distribution centers in Asia. Serving hundreds of boutiques, shops-in-shops, and brand counters, the Luxury & Lifestyle team has a proven track record as a brand builder in luxury goods. Our Food Services team caters to the rapidly growing hospitality industry in the region.



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