

Company Brochure DKSH in Japan



Delivering Growth – in Asia and Beyond.

Company Profile

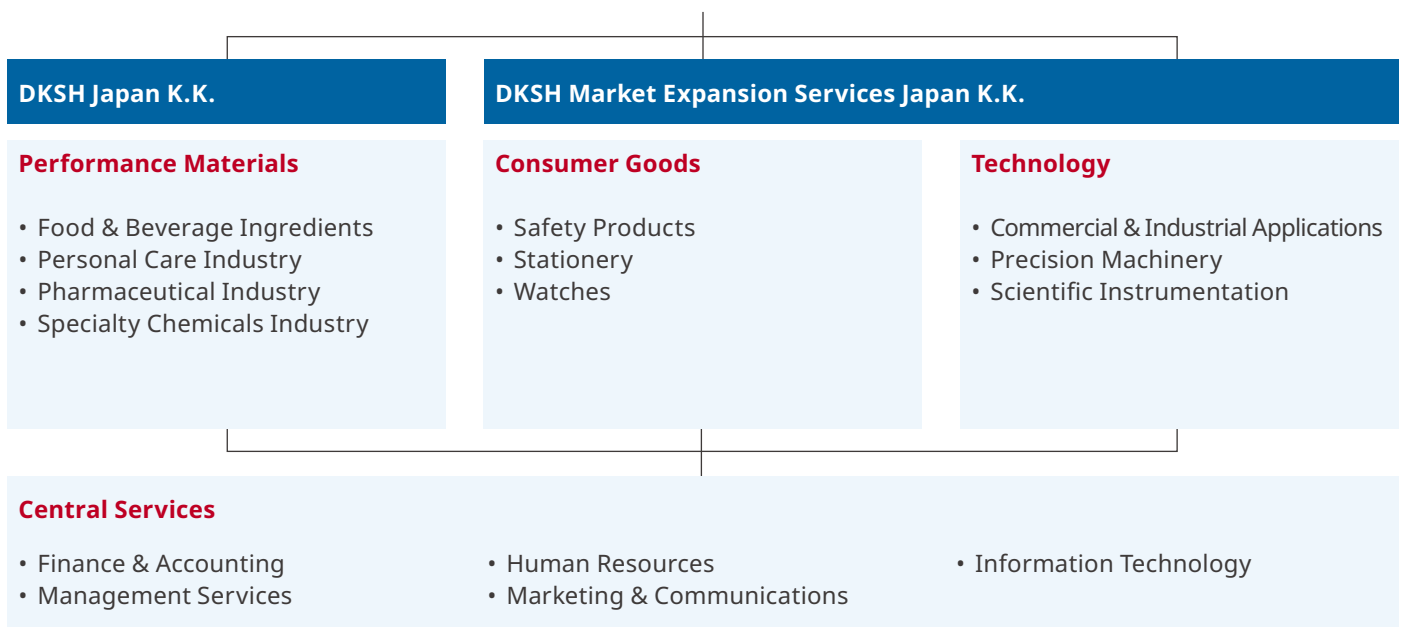
DKSH in Japan

DKSH Japan and DKSH Market Expansion Services Japan are members of the DKSH Group operating in Japan. DKSH is one of the first foreign trading companies that was established in Yokohama in 1865. With strong Swiss heritage and an uninterrupted presence in Japan for more than 150 years, the company has contributed greatly to Japan and its culture, becoming today the leading Market Expansion Services provider in Japan. As brand builders and distributors, we help companies grow their business with comprehensive service packages and solutions. DKSH in Japan offers products and services in the three specialized areas of Consumer Goods, Performance Materials, and Technology.



Company name	DKSH Japan K.K.	DKSH Market Expansion Services Japan K.K.
Main office	3-4-19, Mita, Minato-ku, Tokyo 108-8360, Japan	
Established	November 28, 1865	
Incorporated	September 13, 1965	August 12, 2021
Capital	JPY 1.6 billion	JPY 350.1 million
Number of employees	184	154
Description of business	Provider of products and services in the performance materials industry	Provider of products and services in the luxury and lifestyle and technology industries
Locations	Tokyo, Osaka, Kanagawa (Yokohama), Shizuoka (Fukuroi)	Tokyo, Osaka, Kanagawa (Yokohama), Hyogo (Kobe), Saitama

DKSH in Japan



DKSH Japan K.K.

Performance Materials

- Food & Beverage Ingredients
- Personal Care Industry
- Pharmaceutical Industry
- Specialty Chemicals Industry

DKSH Market Expansion Services Japan K.K.

Consumer Goods

- Safety Products
- Stationery
- Watches

Technology

- Commercial & Industrial Applications
- Precision Machinery
- Scientific Instrumentation

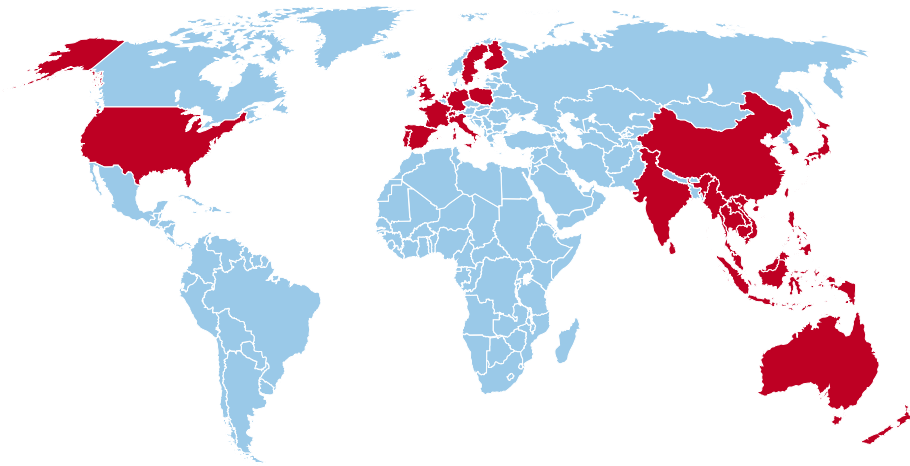
Central Services

- Finance & Accounting
- Management Services
- Human Resources
- Marketing & Communications
- Information Technology

DKSH Group

No.1 Market Expansion Services Provider in Asia

DKSH is the leading provider of Market Expansion Services with a focus on Asia. We help other companies grow their business in new or existing markets. Headquartered in Zurich, we blend Swiss reliability, professionalism, and best practice corporate governance with more than 150 years of experience in Asia. Our industry expertise is reflected in our four highly specialized Business Units: Consumer Goods, Healthcare, Performance Materials, and Technology. The underlying goal of any business is to drive growth. This is DKSH's sole purpose: providing companies with access and expertise to grow in and with Asia.



Operating in **36** markets and **870** business locations

Our locations

Europe and the Americas

Denmark, Finland, France, Germany, Great Britain, Italy, Latvia, Netherlands, Poland, Portugal, Spain, Sweden, Switzerland, USA

Asia Pacific

Australia, Brunei, Cambodia, China, Guam, Hong Kong, India, Indonesia, Japan, Korea, Laos, Macau, Malaysia, Myanmar, New Zealand, Philippines, Saipan, Singapore, Sri Lanka, Taiwan, Thailand, Vietnam



11.1 billion
Net sales in 2021 (in CHF)



33,100
specialists



158 years
history

Industries We Serve



Business Unit Consumer Goods

Business Lines

- Safety Products
- Stationery
- Watches

Bringing a Wide Variety of Global Brands to Japan

DKSH Business Unit Consumer Goods draws on more than 140 years of experience and operations in Asia to provide high-quality services for global brands. Leveraging our market expertise, we have introduced a selection of outstanding brands for which we have steadily built brand profiles and increased market share.

Product Categories and Brands

Safety Products

- Bollé Safety
- MCR Safety
- PIP
- SILENCIA

Stationery

- Bellroy
- Faber-Castell
- Graf von Faber-Castell
- Lamy
- Pineider

Watches

- Laurent Ferrier
- Maurice Lacroix
- Ressence
- Speake-Marin
- Montaine

Retail

- Faber-Castell Tokyo Midtown
- LAMY NEWoMan Yokohama

Business Unit Performance Materials

Business Lines

- Food & Beverage Ingredients
- Personal Care Industry
- Pharmaceutical Industry
- Specialty Chemicals Industry

Meeting the Needs of Our Business Partners

DKSH Business Unit Performance Materials is a leading distributor of specialty chemicals and ingredients and global provider of market expansion services. We offer integrated and tailor-made services such as sourcing, research and analysis, sales, marketing, innovation & formulation, regulatory, distribution and logistics, after-sales services for partners in the food and beverage, personal care, pharmaceutical and special chemicals industries.

Industry Clusters and Services

Food & Beverage

- Beverage & Dairy
- Confectionery & Bakery
- Food Supplements & Nutrition
- Processed Food & Food Service

Personal Care

- Cosmetic ingredients (for skin care, make-up, hair care and body care applications)
- Ingredients for fragrance compounds

Pharmaceutical

- APIs (active pharmaceutical ingredients)
- Excipients
- Intermediates

Specialty Chemicals

- Electronics & Specialties
- Paints & Coatings
- Polymers

Application laboratories: Confectionery training and development center, food application laboratory, quality control laboratory (pharmaceutical)

Business Unit Technology

Business Lines

- Commercial & Industrial Applications
- Precision Machinery
- Scientific Instrumentation

Leading Technologies Backed by First-Class Services

DKSH Business Unit Technology offers our customers a wide range of integrated solutions from leading brands in Europe, Asia and the USA. Our major expertise lies in advanced precision machinery, high-tech instruments, and consumables. Our professional after-sales service team not only dedicates its service coverage on a nation-wide scale, but also provides product care throughout the entire sales and service life cycle.

Products

Commercial & Industrial Applications

- Packaging and food processing machinery
- Gear pumps
- Packaging, printing and converting machinery
- Power supply products
- Cooling and thermal products
- Industrial products
- Plant equipment
- Semiconductor related machinery

Precision Machinery

- Machine tools
- Woodworking machinery

Scientific Instrumentation

- Analytical instruments
- Life science equipment
- Medical equipment



For more information about DKSH in Japan,
please scan the QR code.

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