

Healthcare

CHF 5.6 billion

net sales (2021)

CHF 130.9 million

EBIT (2021)

7,290

specialists

130,000

customers in Asia Pacific

550

clients

15

markets



DKSH Healthcare is a leading distributor and commercial outsourcing partner of choice for pharmaceutical, OTC, consumer health, and medical device companies.

We help patients in Asia Pacific get reliable and efficient access to the best health-care possible by providing our partners with a full range of commercial outsourcing and market expansion services.

We provide access to multiple channels in 14 markets in Asia Pacific, including modern and traditional trade, drugstores, pharmacies, clinics, hospitals, and eCommerce platforms.

We offer a wide range of solutions from registration, market entry studies, marketing and sales, redressing, physical distribution, as well as invoicing and cash collection.

With our leading marketing and sales competencies supported by regulatory affairs, customer care centers, and logistics platforms, as well as our commitment to international quality standards and corporate compliance, we set the benchmark in Asia Pacific. Our integrated service offerings are unmatched across the region.

Our over 7,000 healthcare specialists provide deep market knowledge coupled with a breadth of capabilities that enables us to develop truly customized solutions. We support and represent 550 clients and serve 130,000 purchasing and decision-making customers, thereby improving the lives of millions of patients across the region.

We also have a product licensing and manufacturing business in Switzerland and Asia through stand-alone entities, Medinova and Favorex.



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